



Chief Business Development Officer

Hexisense (<https://www.hexisense.com>) is an EPFL spin-off founded in September 2019 based on a disruptive chip-based gas sensing technology. The initial low volume/high margin B2B applications target IoT in industrial vacuum processes, such as electronics manufacturing and freeze-drying. Long term, larger scale potential target markets range from mobile to environmental gas sensing.

As the Chief Business Development Officer, you are responsible for finding and analyzing business opportunities, establishing sales and marketing operations, and setting up the supply chain. We seek an extroverted, multilingual, well-organized individual with a deal-making track record in startups and/or the semiconductor industry; someone whose vision is compatible with our own: building a cash-flow positive, technology-driven business that provides sustainable, high quality jobs in Switzerland.

